Problem: A Texas-based law firm with almost 300 attorneys was upgrading its time-and-billing system. During implementation, the firm came to realize that the upgraded system’s dashboards were still too primitive to deliver the type and amount of financial analytics that the firm requires. The firm did not realize the shortcomings of their vendor’s BI solution until they were weeks from go-live, so the timing was extremely urgent.

Solution: Undertaking a “crisis-level implementation,” Iridium was able to deliver its Revenue module as a phase 1 deliverable within several weeks. The Iridium solution was able to deliver all of the firm’s historical reports and data views, including all prior customizations. In addition, the firm now had a high-performance cube to support ad-hoc reporting and analysis. The Profit module implementation was done as a phase 2 deliverable and was fully customized to meet the firm’s highly customized profitability reporting requirements.

Impact: On the day the firm went live, they had a full set of robust dashboards, including all relevant data, enabling the finance team to be heroes in the eyes of firm management.