



Intellistat Partner Performance Portal

Streamline your Partner performance review and compensation process through an interactive portal that allows you to review partner performance data, allocate points, and assign bonuses, and determine compensation for each partner

Easily accessible data.

Gather all of the data your compensation committee needs in one place. The Intellistat Partner Performance Portal pulls data from Intellistat products, your PMS, and soon from Iridium Cubes.

Compare partners in your firm.

See how partners compare in a side-by-side view. Both current and historical performance and compensation statistics are available to compare partners in your firm. See how each of your partners rank against one another as well.

Drill into your data.

Drilldown by attorney to get related client and matter level detail, with applicable shared credits. Compare this data year-over-year for up to four years of historical client and matter information.

Make recommendations.

Your performance review and compensation committees can make recommendations for current or future compensation and bonuses. Notes follow your partners throughout your use of Intellistat Partner Performance Portal, so they're easy to refer back to.

Involve the partners in your firm.

Partners can upload self-evaluations, which can be viewed by your compensation committee and stored with other historical data.

Stats	2014	2015	2016	Thru Dec '17				
	Value	Value	Value	Value	% Rank	Rank	2 Yr Avg	3 Yr Avg
Compensation								
Units	50.0	50.0	45.0	50.0				
Unit Value	2,250	2,300	20,000	20,000				
Unit Distribution	107,500	116,000	101,250	115,000				
Unit Committee Bonus	6,750	6,300	7,200	8,100				
Unit Committee Special Bonus	-	-	-	-				
Signing Bonus	-	-	-	-				
Total Compensation	114,250	122,300	106,450	123,100				
Working Timekeeper Stats								
Billable Hours Worked	1,573	1,741	1,573	1,728	12 %	5	1,650	1,681
Fees Worked at Matter Rates	415,693	259,117	415,693	428,177	16 %	7	421,935	367,663
Fees Billed - Actual	797,076	646,392	797,076	928,183	9 %	4	802,629	790,030
Fees Collected	832,665	579,179	832,665	837,809	10 %	8	835,237	740,882
Collection Realization	93.5 %	83.3 %	93.5 %	93.7 %	26 %	11	93.6 %	90.7 %
Fees Written Off	11,119	20,203	11,119	18,118	38 %	16	14,618	16,480
Billing Timekeeper Stats								
Fees Billed	950,656	651,800	950,656	1,791,189	14 %	6	1,370,922	1,131,215
Fees Collected	1,001,232	582,200	1,001,232	1,680,284	16 %	7	1,340,758	1,077,905
Collection Realization	73.1 %	83.6 %	74.7 %	86.5 %	50 %	21	81.7 %	82.0 %
Fees Written Off	(301,773)	918	658	14,453	33 %	14	7,555	5,343
Leverage				1.05	26 %	11		
Originating Timekeeper Stats								
Fees Billed	666,509	308,793	666,509	1,049,056	33 %	14	857,783	691,453
Fees Collected	274,113	314,300	274,113	1,092,704	38 %	12	859,454	671,703

Streamline your firm's partner compensation and performance review process.